

Delaware Energy Efficiency Advisory Council Meeting

Public Service Commission, Dover

June 19, 2019 – 1pm to 2pm

Meeting Minutes

EEAC Council Members in Attendance

Robert Underwood – Present
Glenn Moore – Present
Mark Nielson – Present
Emily Greene – Present
MQ Riding – Present
Harris McDowell – Absent
Carl Johnson – Absent
Sanjay Kapuria – Absent
Cassandra Marshall – Present
Alan Rogers – Absent
Joe Schorah – Absent – Tony DePrima proxy
Charles Kistler – Present
Kelly McKeown – Absent

Attendees

Jaime Sayler, First State Community Action
Harold Stafford, HELP Initiative
Suzanne Sebastian, DESEU
Mark Dworkin, DNREC
Willow Bowen, DESEU
Amy Willey, PSC
Lisa Locke, DEIPL
DJ Sneeringer, DPL
Angela Bivens, Franklin Energy
Drew Slater, DPA
Pam Knotts, PSC
John Sykes, DEIPL

Consultants in Attendance

Mark Kravatz, Optimal Energy

Welcome and Introductions

Rob Underwood called the meeting to order and presented the agenda.

Low-Income RFP Review Team Recommendation

Rob Underwood gave the floor to Glenn Moore to update the Council on the work of the Low-Income (LI) Request For Proposals Review Team. Glenn opened by inviting Drew Slater to address his concerns with the memorandum sent by Mark Kravatz, dated June 18, 2019 that provided an overview of the LI settlement funds from inception through the work of the RFP Review team. Mr. Slater commented on his concerns over the wording in the overview memo particularly as they related to ensuring that it was clear that the funds are for “Delmarva” and “Delmarva Customers” only.

Moore agreed to the wording changes and Kravatz agreed to adjust the overview memo despite this not being a document the Council intended to vote on but rather was simply a background document for the benefit of the Council. Moore also noted that this language was in past documents and Kravatz noted that the wording was also already found on page 3 of the memo as well.

Moore then informed the Council that there were two applications submitted to the RFP for the Fund Manager and that the RFP team reviewed them by comparing and assessing their ability to meet the requirements of the RFP and the quality of the applicant responses. He explained that a

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straw poll was taken and there was a clear leader in regards to the scoring of the proposals. Follow-up questions were given to this applicant and then the committee met for a final time on June 6th to discuss the applicant's answers to the follow-up and for a vote on a final recommendation to take to the EEAC. This vote resulted in the Delaware Sustainable Energy Utility (DESEU) being chosen as the recommended LI Settlement Fund Manager. Four review team members voted in favor of this recommendation and one abstained.

Moore requested that the Council vote on this recommendation and motioned as such. Kistler seconded the motion. The vote resulted in six in favor and two abstentions (Underwood and DePrima).

Public Comment

There was no public comment.

Next Steps / Adjournment

The next meeting will be held on July 10th at the Public Service Commission in Dover. To participate by phone, please call 1-877-366-0711 and enter participant code 96520857.

Copies of the meeting materials have been posted on the DNREC website:

<http://www.dnrec.delaware.gov/energy/information/otherinfo/Pages/EEAC/Council.aspx>